

# Maletis

B E V E R A G E

## WASHINGTON WINE PRICE BOOK

January-March

2018



*Maletis Beverage is a local, family owned beverage distributor committed to providing the highest quality of service and products. We are dedicated to building strong, lasting relationships with our customers, suppliers and communities.*

---

***Oregon Branch proudly serving;***

Multnomah, Washington, Clackamas, Marion, Polk, Yamhill, Columbia, Gilliam, Hood River, Multnomah, Sherman, and Wasco Counties.

7000 N Cutter Circle

Portland, Oregon 97217

Business Office: (503) 283-2337

Fax (503) 735-2302

***Washington Branch proudly serving;***

Clark, Cowlitz and Skamania Counties

600 SE Assembly Ave. Suite 150

Vancouver, Washington 98661

Business Office: (360) 597-0055 or toll free (888) 206-8031

Fax: (360) 425-2322

Visit us online at [www.maletis.com](http://www.maletis.com) for the most up to date price book!

**Not All Products Available in All Areas**

The prices reflected in the Maletis Beverage Price Books are for OLCC and WSLCB licensed retailers only and are subject to change without notice.

---

*Locally owned and operated since 1935*

## Table of Contents - Wine

<b>AUSTRALIA</b>	<b>1</b>
Fish Eye	1
Jacobs Creek	1
Yellow Tail	1
<b>CHILE</b>	<b>1</b>
Gato Negro	1
<b>ITALY</b>	<b>1</b>
Riunite	1
<b>CALIFORNIA WINE</b>	<b>1</b>
Beaulieu Vineyards Coastal	1
Beringer California Collection	1
Big House	2
Cave & Cove	2
Cocobon	2
Cupcake	2
Cutler Creek	2
Flip Flop	2
Foxhorn	2
Franzia	2
Josh Cellars	2
Kendall Jackson	2
<b>IDAHO WINE</b>	<b>3</b>
Ste Chapelle	3
<b>OREGON WINE</b>	<b>3</b>
Dear Mom	3
Duck Pond	3
Eola Hills	3
Josh Cellars	2
Lange	3
Primarius	3
Rainstorm	3
<b>WASHINGTON WINE</b>	<b>3</b>
House Wine	3
Washington Hills	3
<b>SAKE</b>	<b>3</b>
Gekkeikan	3
<b>SPARKLING WINE</b>	<b>3</b>
Cupcake	2
Freixenet	3
Segura Viudas	4
Yellow Tail	1
<b>FRUIT VARIETAL</b>	<b>4</b>
MD 20/20	4



# Maletis Beverage - Washington Wine January-February-March 2018

Item #	U.P.C. Code	Description	Unit Size	Regular Price	Post-Off	Net Case Price	Unit Cost	\$/OZ	Suggested Retail Price			
									+20%	+25%	+30%	
<b>AUSTRALIA</b>												
<b>Fish Eye</b>												
146125	0-81308-31897-4	Cab Sauv	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146075	0-81308-31797-7	Chardonnay	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146065	0-81308-32497-5	Merlot	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146085	0-81308-36497-1	Pinot Grigio	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146185	0-81308-00078-7	Pinot Noir	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146145	0-81308-05357-8	Shiraz	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
<b>Jacobs Creek</b>												
888205	0-80432-40435-5	Cab Merlot	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888125	0-80432-34107-0	Cab Sauv	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888075	0-80432-34007-3	Chardonnay	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888085	0-80432-10411-8	Pinot Grigio	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888145	0-80432-35407-0	Shiraz	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
<b>Yellow Tail</b>												
502455	8-39743-00148-3	Bold Red	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502205	0-31259-01404-3	Cab Merlot	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502207	0-31259-01405-0	Cab Merlot	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502125	0-31259-00945-2	Cab Sauv	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502127	0-31259-00946-9	Cab Sauv	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502075	0-31259-00892-9	Chardonnay	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502077	0-31259-00893-6	Chardonnay	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502065	0-31259-00922-3	Merlot	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502067	0-31259-00923-0	Merlot	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502315	0-31259-03285-6	Moscato	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502095	8-39743-00151-3	Pink Moscato	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502085	0-31259-00971-1	Pinot Grigio	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502087	0-31259-00972-8	Pinot Grigio	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502185	0-31259-01849-2	Pinot Noir	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502187	0-31259-03265-8	Pinot Noir	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502415	0-31259-04409-5	Red Roo	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502175	0-31259-01733-4	Riesling	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502177	0-31259-01869-0	Riesling	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502225	8-39743-00157-5	Sangria	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502325	0-31259-03235-1	Sauv blanc	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502145	0-31259-00894-3	Shiraz	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502147	0-31259-00895-0	Shiraz	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502495	0-31259-00954-4	Shiraz Cab	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502497	0-31259-00955-1	Shiraz Cab	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
<b>CHILE</b>												
<b>Gato Negro</b>												
330205	0-88320-13103-1	Cab Merlot	12 12/750	\$83.88	(\$25.20)	\$58.68	\$4.89	\$ .27	\$6.09	\$6.49	\$6.99	
330207	0-88320-13101-7	Cab Merlot	1 6/1.5	\$71.34	(\$16.80)	\$54.54	\$54.54	\$ .23	\$68.19	\$72.69	\$77.89	
330125	0-88320-13100-0	Cab Sauv	12 12/750	\$83.88	(\$25.20)	\$58.68	\$4.89	\$ .27	\$6.09	\$6.49	\$6.99	
330127	0-88320-13104-8	Cab Sauv	1 6/1.5	\$71.34	(\$16.80)	\$54.54	\$54.54	\$ .23	\$68.19	\$72.69	\$77.89	
330075	0-88320-13000-3	Chardonnay	12 12/750	\$83.88	(\$25.20)	\$58.68	\$4.89	\$ .27	\$6.09	\$6.49	\$6.99	
330065	0-88320-13102-4	Merlot	12 12/750	\$83.88	(\$25.20)	\$58.68	\$4.89	\$ .27	\$6.09	\$6.49	\$6.99	
<b>ITALY</b>												
<b>Riunite</b>												
753195	0-80516-13514-4	Lambrusco	12 12/750	\$67.08	(\$ .84)	\$66.24	\$5.52	\$ .22	\$6.89	\$7.39	\$7.89	
<b>CALIFORNIA WINE</b>												
<b>Beaulieu Vineyards Coastal</b>												
937125	0-80696-11122-8	Cab Sauv	12 12/750	\$108.72	(\$24.84)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99	
937075	0-80696-09570-2	Chardonnay	12 12/750	\$108.72	(\$24.84)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99	
937065	0-80696-09267-1	Merlot	12 12/750	\$108.72	(\$24.84)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99	
937185	0-80696-15114-9	Pinot Noir	12 12/750	\$108.72	(\$24.84)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99	
<b>Beringer California Collection</b>												
200125	0-89819-06822-7	Cab Sauv	15 15/750	\$83.85	(\$5.25)	\$78.60	\$5.24	\$3.30	\$6.59	\$6.99	\$7.49	
200075	0-89819-00171-2	Chardonnay	15 15/750	\$83.85	(\$5.25)	\$78.60	\$5.24	\$3.30	\$6.59	\$6.99	\$7.49	
200054	0-89819-78463-9	Wt Zinfandel	1 24/187	\$33.54	(\$2.10)	\$31.44	\$31.44	\$ .22	\$39.29	\$41.89	\$44.89	
200055	0-89819-00652-6	Wt Zinfandel	15 15/750	\$83.85	(\$5.25)	\$78.60	\$5.24	\$3.30	\$6.59	\$6.99	\$7.49	
200057	0-89819-03842-8	Wt Zinfandel	1 6/1.5	\$56.64	(\$6.30)	\$50.34	\$50.34	\$ .18	\$62.89	\$67.09	\$71.89	

# Maletis Beverage - Washington Wine January-February-March 2018

Item #	U.P.C. Code	Description	Unit Size	Regular Price	Post-Off	Net Case Price	Unit Cost	\$/OZ	Suggested Retail Price +20%	+25%	+30%
<b>CALIFORNIA WINE</b>											
<b>Big House</b>											
142415	7-69434-20126-0	Red	12 12/750	\$92.28	(\$24.96)	\$67.32	\$5.61	\$ .30	\$6.99	\$7.49	\$7.99
142425	7-69434-20720-0	White	12 12/750	\$92.28	(\$24.96)	\$67.32	\$5.61	\$ .30	\$6.99	\$7.49	\$7.99
<b>Cave &amp; Cove</b>											
224000	0-83120-00414-1	Cab Sauv	12 12/750	\$48.00	(\$12.24)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
224001	0-83120-00413-4	Chardonnay	12 12/750	\$48.00	(\$12.24)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
224003	0-83120-00416-5	Moscato	12 12/750	\$48.00	(\$12.24)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
224004	0-83120-00415-8	Pinot Grigio	12 12/750	\$48.00	(\$12.24)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
224002	0-83120-00417-2	Red	12 12/750	\$48.00	(\$12.24)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
<b>Cocobon</b>											
133415	0-81308-00066-4	Red	12 12/750	\$100.68	(\$33.48)	\$67.20	\$5.60	\$ .33	\$6.99	\$7.49	\$7.99
<b>Cupcake</b>											
145125	0-81308-59187-2	Cab Sauv	12 12/750	\$109.08	(\$19.20)	\$89.88	\$7.49	\$ .35	\$9.39	\$9.99	\$10.69
145075	0-81308-59207-7	Chardonnay	12 12/750	\$109.08	(\$19.20)	\$89.88	\$7.49	\$ .35	\$9.39	\$9.99	\$10.69
145065	0-81308-00028-2	Merlot	12 12/750	\$109.08	(\$19.20)	\$89.88	\$7.49	\$ .35	\$9.39	\$9.99	\$10.69
145185	0-81308-00124-1	Pinot Noir	12 12/750	\$109.08	(\$19.20)	\$89.88	\$7.49	\$ .35	\$9.39	\$9.99	\$10.69
145415	0-81308-00125-8	Red Velvet	12 12/750	\$109.08	(\$19.20)	\$89.88	\$7.49	\$ .35	\$9.39	\$9.99	\$10.69
145325	0-81308-00043-5	Sauv Blanc	12 12/750	\$109.08	(\$19.20)	\$89.88	\$7.49	\$ .35	\$9.39	\$9.99	\$10.69
<b>Cutler Creek</b>											
160125	0-83120-00112-6	Cab Sauv Eco	12 12/750	\$46.68	(\$10.92)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
160075	0-83120-00113-3	Chardonnay Eco	12 12/750	\$46.68	(\$10.92)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
160065	0-83120-00105-8	Merlot Eco	12 12/750	\$46.68	(\$10.92)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
160055	0-83120-00114-0	Wt Zinf Eco	12 12/750	\$46.68	(\$10.92)	\$35.76	\$2.98	\$ .15	\$3.69	\$3.99	\$4.29
<b>Flip Flop</b>											
147125	0-81308-00150-0	Cab Sauv	12 12/750	\$67.08	(\$24.96)	\$42.12	\$3.51	\$ .22	\$4.39	\$4.69	\$4.99
147075	0-81308-00151-7	Chardonnay	12 12/750	\$67.08	(\$24.96)	\$42.12	\$3.51	\$ .22	\$4.39	\$4.69	\$4.99
147065	0-81308-00152-4	Merlot	12 12/750	\$67.08	(\$24.96)	\$42.12	\$3.51	\$ .22	\$4.39	\$4.69	\$4.99
147315	0-81308-00157-9	Moscato	12 12/750	\$67.08	(\$24.96)	\$42.12	\$3.51	\$ .22	\$4.39	\$4.69	\$4.99
147085	0-81308-00149-4	Pinot Grigio	12 12/750	\$67.08	(\$24.96)	\$42.12	\$3.51	\$ .22	\$4.39	\$4.69	\$4.99
147185	0-81308-00165-4	Pinot Noir	12 12/750	\$67.08	(\$24.96)	\$42.12	\$3.51	\$ .22	\$4.39	\$4.69	\$4.99
<b>Foxhorn</b>											
148077	0-41985-44204-1	Chardonnay	1 6/1.5	\$50.34	(\$16.74)	\$33.60	\$33.60	\$ .16	\$41.99	\$44.79	\$47.99
148067	0-41985-44014-6	Merlot	1 6/1.5	\$50.34	(\$16.74)	\$33.60	\$33.60	\$ .16	\$41.99	\$44.79	\$47.99
<b>Franzia</b>											
149006	0-83120-10369-1	Blush	1 4/5.0	\$67.16	(\$12.60)	\$54.56	\$54.56	\$ .09	\$68.19	\$72.79	\$77.89
149007	0-86000-00383-8	Blush	1 6/1.5	\$41.94	(\$12.48)	\$29.46	\$29.46	\$ .13	\$36.79	\$39.29	\$42.09
149016	0-83120-10239-7	Burgundy	1 4/5.0	\$67.16	(\$12.60)	\$54.56	\$54.56	\$ .09	\$68.19	\$72.79	\$77.89
149126	0-83120-10189-5	Cab Sauv	1 4/5.0	\$67.16	(\$12.60)	\$54.56	\$54.56	\$ .09	\$68.19	\$72.79	\$77.89
149078	0-86000-00256-5	Cab Sauv	1 6/1.5	\$41.94	(\$12.48)	\$29.46	\$29.46	\$ .13	\$36.79	\$39.29	\$42.09
149026	0-83120-10279-3	Chablis	1 4/5.0	\$67.16	(\$12.60)	\$54.56	\$54.56	\$ .09	\$68.19	\$72.79	\$77.89
149076	0-83120-10209-0	Chardonnay	1 4/5.0	\$67.16	(\$12.60)	\$54.56	\$54.56	\$ .09	\$68.19	\$72.79	\$77.89
149077	0-86000-00257-2	Chardonnay	1 6/1.5	\$41.94	(\$12.48)	\$29.46	\$29.46	\$ .13	\$36.79	\$39.29	\$42.09
149416	0-83120-10069-0	Chillable Red	1 4/5.0	\$53.16	(\$5.60)	\$47.56	\$47.56	\$ .07	\$59.49	\$63.39	\$67.89
149107	0-86000-00270-1	Chillable Red	1 6/1.5	\$41.94	(\$12.48)	\$29.46	\$29.46	\$ .13	\$36.79	\$39.29	\$42.09
149004	0-83120-00406-6	Chillable Red	12 12/500	\$42.84	(\$17.76)	\$25.08	\$2.09	\$ .21	\$2.59	\$2.79	\$2.99
149636	0-83120-10289-2	Crisp White	1 4/5.0	\$53.16	(\$5.60)	\$47.56	\$47.56	\$ .07	\$59.49	\$63.39	\$67.89
149637	0-86000-02337-9	Crisp White	1 6/1.5	\$41.94	(\$12.48)	\$29.46	\$29.46	\$ .13	\$36.79	\$39.29	\$42.09
149008	0-83120-00407-3	Crisp White	12 12/500	\$42.84	(\$17.76)	\$25.08	\$2.09	\$ .21	\$2.59	\$2.79	\$2.99
149117	0-86000-11604-0	Fruity Sangria	1 6/1.5	\$41.94	(\$12.48)	\$29.46	\$29.46	\$ .13	\$36.79	\$39.29	\$42.09
149066	0-83120-10019-5	Merlot	1 4/5.0	\$67.16	(\$12.60)	\$54.56	\$54.56	\$ .09	\$68.19	\$72.79	\$77.89
149127	0-08600-00001-7	Pinot Grigio	1 6/1.5	\$41.94	(\$12.48)	\$29.46	\$29.46	\$ .13	\$36.79	\$39.29	\$42.09
149426	0-83120-10199-4	Refreshng White	1 4/5.0	\$53.16	(\$5.60)	\$47.56	\$47.56	\$ .07	\$59.49	\$63.39	\$67.89
149146	0-83120-10329-5	Sangria Red Fr	1 4/5.0	\$53.16	(\$5.60)	\$47.56	\$47.56	\$ .07	\$59.49	\$63.39	\$67.89
149009	0-00000-00000-0	Sunset Blush	12 12/500	\$42.84	(\$17.76)	\$25.08	\$2.09	\$ .21	\$2.59	\$2.79	\$2.99
149056	0-83120-10319-6	Wt Zinfandel	1 4/5.0	\$67.16	(\$12.60)	\$54.56	\$54.56	\$ .09	\$68.19	\$72.79	\$77.89
149057	0-86000-01326-4	Wt Zinfandel	1 6/1.5	\$41.94	(\$12.48)	\$29.46	\$29.46	\$ .13	\$36.79	\$39.29	\$42.09
<b>Josh Cellars</b>											
503003	8-57744-00131-8	Cab Sauv	12 12/750	\$151.08	(\$2.40)	\$148.68	\$12.39	\$ .49	\$15.49	\$16.49	\$17.69
<b>Kendall Jackson</b>											
499215	0-81584-45262-1	Chardonnay SS	12 12/750	\$111.00		\$111.00	\$9.25	\$ .36	\$11.59	\$12.29	\$13.19
499075	0-81584-01310-5	Chardonnay VR	12 12/750	\$167.88	(\$33.60)	\$134.28	\$11.19	\$ .55	\$13.99	\$14.89	\$15.99

# Maletis Beverage - Washington Wine January-February-March 2018

Item #	U.P.C. Code	Description	Unit Size	Regular Price	Post-Off	Net Case Price	Unit Cost	\$/OZ	Suggested Retail Price		
									+20%	+25%	+30%
<b>IDAHO WINE</b>											
<b>Ste Chapelle</b>											
498175	0-42188-99951-6	Riesling	12 12/750	\$83.88	(\$21.00)	\$62.88	\$5.24	\$ .27	\$6.59	\$6.99	\$7.49
498177	0-42188-99952-3	Winemaker Ries	1 6/1.5	\$71.34	(\$12.60)	\$58.74	\$58.74	\$ .23	\$73.39	\$78.29	\$83.89
<b>OREGON WINE</b>											
<b>Dear Mom</b>											
156190	8-56716-00711-2	Off Prem Rose	24 24/187	\$67.10	(\$8.45)	\$58.65	\$2.44	\$ .43	\$3.09	\$3.29	\$3.49
156191	8-56716-00709-9	Off Prem White	24 24/187	\$67.10	(\$8.45)	\$58.65	\$2.44	\$ .43	\$3.09	\$3.29	\$3.49
156189	8-56716-00702-0	OR Red	24 24/187	\$67.10	(\$8.45)	\$58.65	\$2.44	\$ .43	\$3.09	\$3.29	\$3.49
156187	8-56716-00711-2	OR Rose	24 24/187	\$67.10	(\$8.45)	\$58.65	\$2.44	\$ .43	\$3.09	\$3.29	\$3.49
156188	8-56716-00709-9	OR White	24 24/187	\$67.10	(\$8.45)	\$58.65	\$2.44	\$ .43	\$3.09	\$3.29	\$3.49
<b>Duck Pond</b>											
291075	7-68154-23157-1	Chardonnay	12 12/750	\$134.28	(\$25.20)	\$109.08	\$9.09	\$ .44	\$11.39	\$12.09	\$12.99
291085	7-68154-23149-6	Pinot Gris	12 12/750	\$142.68	(\$16.80)	\$125.88	\$10.49	\$ .46	\$13.09	\$13.99	\$14.99
291185	7-68154-23154-0	Pinot Noir	12 12/750	\$176.28	(\$16.80)	\$159.48	\$13.29	\$ .57	\$16.59	\$17.69	\$18.99
<b>Eola Hills</b>											
240075	0-91127-88311-9	Chardonnay	12 12/750	\$125.88	(\$16.80)	\$109.08	\$9.09	\$ .41	\$11.39	\$12.09	\$12.99
240235	0-91127-91931-3	Pinot Gris	12 12/750	\$125.88	(\$12.60)	\$113.28	\$9.44	\$ .41	\$11.79	\$12.59	\$13.49
240185	0-91127-88411-6	Pinot Noir	12 12/750	\$193.08	(\$46.20)	\$146.88	\$12.24	\$ .63	\$15.29	\$16.29	\$17.49
240155	0-91127-14701-3	Red	12 12/750	\$193.08	(\$25.20)	\$167.88	\$13.99	\$ .63	\$17.49	\$18.69	\$19.99
240195	0-91127-90631-3	Rose	12 12/750	\$125.88	(\$16.80)	\$109.08	\$9.09	\$ .41	\$11.39	\$12.09	\$12.99
240265	0-00000-00000-0	Sauv Blanc	12 12/750	\$125.88	(\$16.80)	\$109.08	\$9.09	\$ .41	\$11.39	\$12.09	\$12.99
<b>Josh Cellars</b>											
503004	0-31259-00262-0	RSV Pinot Noir	12 12/750	\$193.08	(\$8.40)	\$184.68	\$15.39	\$ .63	\$19.19	\$20.49	\$21.99
<b>Lange</b>											
242000	7-40814-05000-5	Pinot Gris	12 12/750	\$193.08	(\$33.80)	\$159.28	\$13.27	\$ .63	\$16.59	\$17.69	\$18.99
<b>Primarius</b>											
497505	8-57846-10096-4	Pinot Noir	12 12/750	\$167.88	(\$45.00)	\$122.88	\$10.24	\$ .54	\$12.79	\$13.69	\$14.59
<b>Rainstorm</b>											
753505	8-56778-00300-8	Pinot Noir	12 12/750	\$151.08	(\$8.40)	\$142.68	\$11.89	\$ .49	\$14.89	\$15.89	\$16.99
<b>WASHINGTON WINE</b>											
<b>House Wine</b>											
566004	8-48375-00499-1	Bubbly Rose	24 24/375	\$117.36	(\$25.20)	\$92.16	\$3.84	\$ .38	\$4.79	\$5.09	\$5.49
566000	8-48375-00456-4	Chardonnay	24 24/375	\$117.36	(\$25.20)	\$92.16	\$3.84	\$ .38	\$4.79	\$5.09	\$5.49
566006	8-48375-00501-1	Pinot Noir	24 24/375	\$117.36	(\$25.20)	\$92.16	\$3.84	\$ .38	\$4.79	\$5.09	\$5.49
566415	1-84745-00001-0	Red Wine	12 12/750	\$109.08	(\$25.20)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99
566002	8-48375-00464-9	Rose	24 24/375	\$117.36	(\$25.20)	\$92.16	\$3.84	\$ .38	\$4.79	\$5.09	\$5.49
566003	8-48375-00500-4	Sauv Blanc	24 24/375	\$117.36	(\$25.20)	\$92.16	\$3.84	\$ .38	\$4.79	\$5.09	\$5.49
566125	1-84745-00006-5	Steak Cab Sauv	12 12/750	\$109.08	(\$25.20)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99
<b>Washington Hills</b>											
850125	0-80438-01490-9	Cab Sauv	12 12/750	\$92.28	(\$19.32)	\$72.96	\$6.08	\$ .30	\$7.59	\$8.09	\$8.69
850075	0-80438-01090-1	Chardonnay	12 12/750	\$92.28	(\$19.32)	\$72.96	\$6.08	\$ .30	\$7.59	\$8.09	\$8.69
850065	0-80438-01293-6	Merlot	12 12/750	\$92.28	(\$19.32)	\$72.96	\$6.08	\$ .30	\$7.59	\$8.09	\$8.69
850175	0-80438-00290-6	Riesling	12 12/750	\$92.28	(\$19.32)	\$72.96	\$6.08	\$ .30	\$7.59	\$8.09	\$8.69
<b>SAKE</b>											
<b>Gekkeikan</b>											
204385	7-28817-19912-9	Sake	12 12/750	\$67.08	(\$8.40)	\$58.68	\$4.89	\$ .22	\$6.09	\$6.49	\$6.99
<b>SPARKLING WINE</b>											
<b>Cupcake</b>											
145515	0-81308-00132-6	Prosecco	12 12/750	\$125.88	(\$8.40)	\$117.48	\$9.79	\$ .41	\$12.19	\$13.09	\$13.99
<b>Freixenet</b>											
342035	0-33293-00380-9	Extra Dry	12 12/750	\$125.88	(\$16.80)	\$109.08	\$9.09	\$ .41	\$11.39	\$12.09	\$12.99

Maletis Beverage - Washington  
Wine  
January-February-March 2018

Item #	U.P.C. Code	Description	Unit Size	Regular Price	Post-Off	Net Case Price	Unit Cost	\$/OZ	Suggested Retail Price		
									+20%	+25%	+30%
<b>SPARKLING WINE</b>											
<b>Freixenet</b>											
342075	0-33293-00300-7	Neg Brut	12 12/750	\$125.88	(\$16.80)	\$109.08	<b>\$9.09</b>	\$ .41	\$11.39	\$12.09	\$12.99
342071	0-33293-00311-3	Negra Brut	1 24/187	\$66.96	(\$6.72)	\$60.24	<b>\$60.24</b>	\$ .44	\$75.29	\$80.29	\$86.09
<b>Segura Viudas</b>											
444011	0-33293-68000-0	Brut	1 24/187	\$66.96	(\$5.04)	\$61.92	<b>\$61.92</b>	\$ .44	\$77.39	\$82.59	\$88.49
444015	0-33293-69000-9	Brut Reserve	12 12/750	\$117.48	(\$16.80)	\$100.68	<b>\$8.39</b>	\$ .38	\$10.49	\$11.19	\$11.99
<b>Yellow Tail</b>											
502295	0-31259-03073-9	Bubble Rose	12 12/750	\$92.28	(\$12.60)	\$79.68	<b>\$6.64</b>	\$ .30	\$8.29	\$8.89	\$9.49
502275	0-31259-01476-0	Bubbles	12 12/750	\$92.28	(\$12.60)	\$79.68	<b>\$6.64</b>	\$ .30	\$8.29	\$8.89	\$9.49
<b>FRUIT VARIETAL</b>											
<b>MD 20/20</b>											
156205	0-85904-35440-4	13% Blue Rasp	1 12/750	\$95.88	(\$58.20)	\$37.68	<b>\$37.68</b>	\$ .31	\$47.09	\$50.19	\$53.79
156215	0-85904-45440-1	13% Orange Jub	1 12/750	\$95.88	(\$58.20)	\$37.68	<b>\$37.68</b>	\$ .31	\$47.09	\$50.19	\$53.79
156225	0-85904-12440-3	13% Peach Crm	1 12/750	\$95.88	(\$58.20)	\$37.68	<b>\$37.68</b>	\$ .31	\$47.09	\$50.19	\$53.79
156235	0-85904-95440-6	13% Straw Kiwi	1 12/750	\$95.88	(\$58.20)	\$37.68	<b>\$37.68</b>	\$ .31	\$47.09	\$50.19	\$53.79

## Washington Wine

## Jan-Feb-March Index

Beaulieu Vineyards Coastal	1
Beringer California Collection	1
Big House	2
Cave & Cove	2
Cocobon	2
Cupcake	2
Cutler Creek	2
Dear Mom	3
Duck Pond	3
Eola Hills	3
Fish Eye	1
Flip Flop	2
Foxhorn	2
Franzia	2
Freixenet	3
Gato Negro	1
Gekkeikan	3
House Wine	3
Jacobs Creek	1
Josh Cellars	2
Kendall Jackson	2
Lange	3
MD 20/20	4
Primarius	3
Rainstorm	3
Riunite	1
Segura Viudas	4
Ste Chapelle	3
Washington Hills	3
Yellow Tail	1





Locally owned and operated since 1935

Maletis Beverage is a local, family owned beverage distributor committed to providing the highest quality of service and products. We are dedicated to building strong, lasting relationships with our customers, suppliers and communities.

It's as easy as 1-2-3 to connect with Maletis Beverage, here's how:



Pricing is available 24/7 on our website

[www.maletis.com](http://www.maletis.com)



Locally owned and operated since 1935

CONTACT

CAREERS

ORDER ONLINE

PRICEBOOK

HOME

PRODUCTS

DOCK SALES

MALETIS STORY

FOR ACCESS TO THE LATEST PRICE BOOK

Click PRICEBOOK first

Click - MONTH next



Contact your sales professional



Contact our customer service department at 503-283-2337 or [customerservice@maletis.com](mailto:customerservice@maletis.com)

Follow us on Facebook & Twitter  
There's always something eventful going on!



[www.maletis.com](http://www.maletis.com)

OR

For our existing retailers, **LOOK WHAT'S NEW!**

You now have the option to place an order 24/7 on our website

[www.maletis.com](http://www.maletis.com)



Locally owned and operated since 1935

CONTACT

CAREERS

ORDER ONLINE

PRICEBOOK

HOME

PRODUCTS

DOCK SALES

MALETIS STORY

COMMUNITY

ORDER ON-LINE

NOT ALL PRODUCTS AVAILABLE IN ALL AREAS