

# Maletis

B E V E R A G E

## WASHINGTON WINE PRICE BOOK

July - September

2017



*Maletis Beverage is a local, family owned beverage distributor committed to providing the highest quality of service and products. We are dedicated to building strong, lasting relationships with our customers, suppliers and communities.*

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***Oregon Branch proudly serving;***

Multnomah, Washington, Clackamas, Marion, Polk, Yamhill, Columbia, Gilliam, Hood River, Multnomah, Sherman, and Wasco Counties.

7000 N Cutter Circle

Portland, Oregon 97217

Business Office: (503) 283-2337

Fax (503) 735-2302

***Washington Branch proudly serving;***

Clark, Cowlitz and Skamania Counties

600 SE Assembly Ave. Suite 150

Vancouver, Washington 98661

Business Office: (360) 597-0055 or toll free (888) 206-8031

Fax: (360) 425-2322

Visit us online at [www.maletis.com](http://www.maletis.com) for the most up to date price book!

**Not All Products Available in All Areas**

The prices reflected in the Maletis Beverage Price Books are for OLCC and WSLCB licensed retailers only and are subject to change without notice.

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*Locally owned and operated since 1935*

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# Maletis Beverage - Washington Wine July-August-September 2017

Item #	U.P.C. Code	Description	Unit Size	Regular Price	Post-Off	Net Case Price	Unit Cost	\$/OZ	Suggested Retail Price			
									+20%	+25%	+30%	
<b>AUSTRALIA</b>												
<b>Fish Eye</b>												
146125	0-81308-31897-4	Cab Sauv	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146066	0-81308-00018-3	Cab Sauv	6 6/3.0L	\$83.94	(\$16.70)	\$67.24	\$11.20	\$ .13	\$13.99	\$14.89	\$15.99	
146075	0-81308-31797-7	Chardonnay	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146069	0-81308-05201-4	Chardonnay	6 6/3.0L	\$83.94	(\$16.70)	\$67.24	\$11.20	\$ .13	\$13.99	\$14.89	\$15.99	
146065	0-81308-32497-5	Merlot	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146067	0-81308-00056-5	Merlot	6 6/3.0L	\$83.94	(\$16.70)	\$67.24	\$11.20	\$ .13	\$13.99	\$14.89	\$15.99	
146085	0-81308-36497-1	Pinot Grigio	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146068	0-81308-05031-7	Pinot Grigio	6 6/3.0L	\$83.94	(\$16.70)	\$67.24	\$11.20	\$ .13	\$13.99	\$14.89	\$15.99	
146185	0-81308-00078-7	Pinot Noir	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
146145	0-81308-05357-8	Shiraz	12 12/750	\$58.68	(\$16.56)	\$42.12	\$3.51	\$ .19	\$4.39	\$4.69	\$4.99	
<b>Jacobs Creek</b>												
888205	0-80432-40435-5	Cab Merlot	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888125	0-80432-34107-0	Cab Sauv	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888495	0-80432-34407-1	Cab Shiraz	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888075	0-80432-34007-3	Chardonnay	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888065	0-80432-34307-4	Merlot	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888085	0-80432-10411-8	Pinot Grigio	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
888145	0-80432-35407-0	Shiraz	12 12/750	\$75.48	(\$18.48)	\$57.00	\$4.75	\$ .24	\$5.89	\$6.29	\$6.79	
<b>Yellow Tail</b>												
502455	8-39743-00148-3	Bold Red	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502205	0-31259-01404-3	Cab Merlot	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502207	0-31259-01405-0	Cab Merlot	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502125	0-31259-00945-2	Cab Sauv	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502127	0-31259-00946-9	Cab Sauv	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502075	0-31259-00892-9	Chardonnay	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502077	0-31259-00893-6	Chardonnay	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502065	0-31259-00922-3	Merlot	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502067	0-31259-00923-0	Merlot	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502315	0-31259-03285-6	Moscato	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502317	0-31259-03286-3	Moscato	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502095	8-39743-00151-3	Pink Moscato	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502085	0-31259-00971-1	Pinot Grigio	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502087	0-31259-00972-8	Pinot Grigio	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502185	0-31259-01849-2	Pinot Noir	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502187	0-31259-03265-8	Pinot Noir	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502415	0-31259-04409-5	Red Roo	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502175	0-31259-01733-4	Riesling	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502177	0-31259-01869-0	Riesling	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502225	8-39743-00157-5	Sangria	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502325	0-31259-03235-1	Sauv blanc	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502145	0-31259-00894-3	Shiraz	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502147	0-31259-00895-0	Shiraz	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502495	0-31259-00954-4	Shiraz Cab	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
502497	0-31259-00955-1	Shiraz Cab	1 6/1.5	\$62.94	(\$12.12)	\$50.82	\$50.82	\$ .20	\$63.49	\$67.79	\$72.59	
502685	0-31259-01406-7	Shiraz Grn	12 12/750	\$75.48	(\$16.80)	\$58.68	\$4.89	\$ .24	\$6.09	\$6.49	\$6.99	
<b>CHILE</b>												
<b>Gato Negro</b>												
330205	0-88320-13103-1	Cab Merlot	12 12/750	\$83.88	(\$25.20)	\$58.68	\$4.89	\$ .27	\$6.09	\$6.49	\$6.99	
330207	0-88320-13101-7	Cab Merlot	1 6/1.5	\$71.34	(\$16.80)	\$54.54	\$54.54	\$ .23	\$68.19	\$72.69	\$77.89	
330125	0-88320-13100-0	Cab Sauv	12 12/750	\$83.88	(\$25.20)	\$58.68	\$4.89	\$ .27	\$6.09	\$6.49	\$6.99	
330127	0-88320-13104-8	Cab Sauv	1 6/1.5	\$71.34	(\$16.80)	\$54.54	\$54.54	\$ .23	\$68.19	\$72.69	\$77.89	
330075	0-88320-13000-3	Chardonnay	12 12/750	\$83.88	(\$25.20)	\$58.68	\$4.89	\$ .27	\$6.09	\$6.49	\$6.99	
330065	0-88320-13102-4	Merlot	12 12/750	\$83.88	(\$25.20)	\$58.68	\$4.89	\$ .27	\$6.09	\$6.49	\$6.99	
330067	0-88320-13105-5	Merlot	1 6/1.5	\$71.34	(\$16.80)	\$54.54	\$54.54	\$ .23	\$68.19	\$72.69	\$77.89	
<b>ITALY</b>												
<b>Riunite</b>												
753195	0-80516-13514-4	Lambrusco	12 12/750	\$67.08	(\$.84)	\$66.24	\$5.52	\$ .22	\$6.89	\$7.39	\$7.89	
<b>CALIFORNIA WINE</b>												
<b>Beaulieu Vineyards Coastal</b>												
937125	0-80696-11122-8	Cab Sauv	12 12/750	\$108.72	(\$24.84)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99	
937075	0-80696-09570-2	Chardonnay	12 12/750	\$108.72	(\$24.84)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99	
937065	0-80696-09267-1	Merlot	12 12/750	\$108.72	(\$24.84)	\$83.88	\$6.99	\$ .35	\$8.69	\$9.29	\$9.99	

# Maletis Beverage - Washington Wine July-August-September 2017

Item #	U.P.C. Code	Description	Unit Size	Regular Price	Post-Off	Net Case Price	Unit Cost	\$/OZ	Suggested Retail Price		
									+20%	+25%	+30%
<b>CALIFORNIA WINE</b>											
<b>Beaulieu Vineyards Coastal</b>											
937185	0-80696-15114-9	Pinot Noir	12 12/750	\$108.72	(\$24.84)	\$83.88	<b>\$6.99</b>	\$ .35	\$8.69	\$9.29	\$9.99
<b>Beringer California Collection</b>											
200125	0-89819-06822-7	Cab Sauv	15 15/750	\$83.85	(\$5.25)	\$78.60	<b>\$5.24</b>	\$3.30	\$6.59	\$6.99	\$7.49
200075	0-89819-00171-2	Chardonnay	15 15/750	\$83.85	(\$5.25)	\$78.60	<b>\$5.24</b>	\$3.30	\$6.59	\$6.99	\$7.49
200314	0-89819-01220-6	Moscato	1 24/187	\$33.54	(\$2.10)	\$31.44	<b>\$31.44</b>	\$ .22	\$39.29	\$41.89	\$44.89
200084	0-89819-01233-6	Pinot Grigio	1 24/187	\$33.54	(\$2.10)	\$31.44	<b>\$31.44</b>	\$ .22	\$39.29	\$41.89	\$44.89
200054	0-89819-78463-9	Wt Zinfandel	1 24/187	\$33.54	(\$2.10)	\$31.44	<b>\$31.44</b>	\$ .22	\$39.29	\$41.89	\$44.89
200055	0-89819-00652-6	Wt Zinfandel	15 15/750	\$83.85	(\$5.25)	\$78.60	<b>\$5.24</b>	\$3.30	\$6.59	\$6.99	\$7.49
200057	0-89819-03842-8	Wt Zinfandel	1 6/1.5	\$56.64	(\$6.30)	\$50.34	<b>\$50.34</b>	\$ .18	\$62.89	\$67.09	\$71.89
<b>Big House</b>											
142415	7-69434-20126-0	Red	12 12/750	\$92.28	(\$24.96)	\$67.32	<b>\$5.61</b>	\$ .30	\$6.99	\$7.49	\$7.99
142425	7-69434-20720-0	White	12 12/750	\$92.28	(\$24.96)	\$67.32	<b>\$5.61</b>	\$ .30	\$6.99	\$7.49	\$7.99
<b>Cocobon</b>											
133415	0-81308-00066-4	Red	12 12/750	\$100.68	(\$25.20)	\$75.48	<b>\$6.29</b>	\$ .33	\$7.89	\$8.39	\$8.99
<b>Cupcake</b>											
145125	0-81308-59187-2	Cab Sauv	12 12/750	\$109.08	(\$19.20)	\$89.88	<b>\$7.49</b>	\$ .35	\$9.39	\$9.99	\$10.69
145075	0-81308-59207-7	Chardonnay	12 12/750	\$109.08	(\$19.20)	\$89.88	<b>\$7.49</b>	\$ .35	\$9.39	\$9.99	\$10.69
145065	0-81308-00028-2	Merlot	12 12/750	\$109.08	(\$19.20)	\$89.88	<b>\$7.49</b>	\$ .35	\$9.39	\$9.99	\$10.69
145185	0-81308-00124-1	Pinot Noir	12 12/750	\$109.08	(\$19.20)	\$89.88	<b>\$7.49</b>	\$ .35	\$9.39	\$9.99	\$10.69
145415	0-81308-00125-8	Red Velvet	12 12/750	\$109.08	(\$19.20)	\$89.88	<b>\$7.49</b>	\$ .35	\$9.39	\$9.99	\$10.69
145325	0-81308-00043-5	Sauv Blanc	12 12/750	\$109.08	(\$19.20)	\$89.88	<b>\$7.49</b>	\$ .35	\$9.39	\$9.99	\$10.69
<b>Cutler Creek</b>											
160125	0-83120-00112-6	Cab Sauv Eco	12 12/750	\$46.68	(\$10.92)	\$35.76	<b>\$2.98</b>	\$ .15	\$3.69	\$3.99	\$4.29
160075	0-83120-00113-3	Chardonnay Eco	12 12/750	\$46.68	(\$10.92)	\$35.76	<b>\$2.98</b>	\$ .15	\$3.69	\$3.99	\$4.29
160065	0-83120-00105-8	Merlot Eco	12 12/750	\$46.68	(\$10.92)	\$35.76	<b>\$2.98</b>	\$ .15	\$3.69	\$3.99	\$4.29
160055	0-83120-00114-0	Wt Zinf Eco	12 12/750	\$46.68	(\$10.92)	\$35.76	<b>\$2.98</b>	\$ .15	\$3.69	\$3.99	\$4.29
<b>Flip Flop</b>											
147125	0-81308-00150-0	Cab Sauv	12 12/750	\$67.08	(\$24.96)	\$42.12	<b>\$3.51</b>	\$ .22	\$4.39	\$4.69	\$4.99
147075	0-81308-00151-7	Chardonnay	12 12/750	\$67.08	(\$24.96)	\$42.12	<b>\$3.51</b>	\$ .22	\$4.39	\$4.69	\$4.99
147065	0-81308-00152-4	Merlot	12 12/750	\$65.16		\$65.16	<b>\$5.43</b>	\$ .21	\$6.79	\$7.19	\$7.79
147315	0-81308-00157-9	Moscato	12 12/750	\$67.08	(\$24.96)	\$42.12	<b>\$3.51</b>	\$ .22	\$4.39	\$4.69	\$4.99
147085	0-81308-00149-4	Pinot Grigio	12 12/750	\$67.08	(\$24.96)	\$42.12	<b>\$3.51</b>	\$ .22	\$4.39	\$4.69	\$4.99
147185	0-81308-00165-4	Pinot Noir	12 12/750	\$67.08	(\$24.96)	\$42.12	<b>\$3.51</b>	\$ .22	\$4.39	\$4.69	\$4.99
147041	0-81308-00347-4	Sangria	1 4/250	\$62.94	(\$33.54)	\$29.40	<b>\$29.40</b>	\$ .31	\$36.79	\$39.19	\$41.99
147421	0-81308-00348-1	White	1 4/250	\$62.94	(\$33.54)	\$29.40	<b>\$29.40</b>	\$ .31	\$36.79	\$39.19	\$41.99
<b>Foxhorn</b>											
148127	0-41985-44184-6	Cab Sauv	1 6/1.5	\$50.34	(\$16.74)	\$33.60	<b>\$33.60</b>	\$ .16	\$41.99	\$44.79	\$47.99
148077	0-41985-44204-1	Chardonnay	1 6/1.5	\$50.34	(\$16.74)	\$33.60	<b>\$33.60</b>	\$ .16	\$41.99	\$44.79	\$47.99
148067	0-41985-44014-6	Merlot	1 6/1.5	\$50.34	(\$16.74)	\$33.60	<b>\$33.60</b>	\$ .16	\$41.99	\$44.79	\$47.99
<b>Franzia</b>											
149006	0-83120-10369-1	Blush	1 4/5.0	\$67.16	(\$12.60)	\$54.56	<b>\$54.56</b>	\$ .09	\$68.19	\$72.79	\$77.89
149007	0-86000-00383-8	Blush	1 6/1.5	\$41.94	(\$12.48)	\$29.46	<b>\$29.46</b>	\$ .13	\$36.79	\$39.29	\$42.09
149016	0-83120-10239-7	Burgundy	1 4/5.0	\$67.16	(\$12.60)	\$54.56	<b>\$54.56</b>	\$ .09	\$68.19	\$72.79	\$77.89
149126	0-83120-10189-5	Cab Sauv	1 4/5.0	\$67.16	(\$12.60)	\$54.56	<b>\$54.56</b>	\$ .09	\$68.19	\$72.79	\$77.89
149078	0-86000-00256-5	Cab Sauv	1 6/1.5	\$41.94	(\$12.48)	\$29.46	<b>\$29.46</b>	\$ .13	\$36.79	\$39.29	\$42.09
149026	0-83120-10279-3	Chablis	1 4/5.0	\$67.16	(\$12.60)	\$54.56	<b>\$54.56</b>	\$ .09	\$68.19	\$72.79	\$77.89
149076	0-83120-10209-0	Chardonnay	1 4/5.0	\$67.16	(\$12.60)	\$54.56	<b>\$54.56</b>	\$ .09	\$68.19	\$72.79	\$77.89
149077	0-86000-00257-2	Chardonnay	1 6/1.5	\$41.94	(\$12.48)	\$29.46	<b>\$29.46</b>	\$ .13	\$36.79	\$39.29	\$42.09
149416	0-83120-10069-0	Chillable Red	1 4/5.0	\$53.16	(\$5.60)	\$47.56	<b>\$47.56</b>	\$ .07	\$59.49	\$63.39	\$67.89
149107	0-86000-00270-1	Chillable Red	1 6/1.5	\$41.94	(\$12.48)	\$29.46	<b>\$29.46</b>	\$ .13	\$36.79	\$39.29	\$42.09
149636	0-83120-10289-2	Crisp White	1 4/5.0	\$53.16	(\$5.60)	\$47.56	<b>\$47.56</b>	\$ .07	\$59.49	\$63.39	\$67.89
149637	0-86000-02337-9	Crisp White	1 6/1.5	\$41.94	(\$12.48)	\$29.46	<b>\$29.46</b>	\$ .13	\$36.79	\$39.29	\$42.09
149117	0-86000-11604-0	Fruity Sangria	1 6/1.5	\$41.94	(\$12.48)	\$29.46	<b>\$29.46</b>	\$ .13	\$36.79	\$39.29	\$42.09
149066	0-83120-10019-5	Merlot	1 4/5.0	\$67.16	(\$12.60)	\$54.56	<b>\$54.56</b>	\$ .09	\$68.19	\$72.79	\$77.89
149127	0-08600-00001-7	Pinot Grigio	1 6/1.5	\$41.94	(\$12.48)	\$29.46	<b>\$29.46</b>	\$ .13	\$36.79	\$39.29	\$42.09
149426	0-83120-10199-4	Refreshng White	1 4/5.0	\$53.16	(\$5.60)	\$47.56	<b>\$47.56</b>	\$ .07	\$59.49	\$63.39	\$67.89
149146	0-83120-10329-5	Sangria Red Fr	1 4/5.0	\$53.16	(\$5.60)	\$47.56	<b>\$47.56</b>	\$ .07	\$59.49	\$63.39	\$67.89
149056	0-83120-10319-6	Wt Zinfandel	1 4/5.0	\$67.16	(\$12.60)	\$54.56	<b>\$54.56</b>	\$ .09	\$68.19	\$72.79	\$77.89
149057	0-86000-01326-4	Wt Zinfandel	1 6/1.5	\$41.94	(\$12.48)	\$29.46	<b>\$29.46</b>	\$ .13	\$36.79	\$39.29	\$42.09
<b>Josh Cellars</b>											
503003	0-00000-00000-0	Cab Sauv	12 12/750	\$143.88	(\$4.44)	\$139.44	<b>\$11.62</b>	\$ .47	\$14.49	\$15.49	\$16.59

**Maletis Beverage - Washington  
Wine  
July-August-September 2017**

Item #	U.P.C. Code	Description	Unit Size	Regular Price	Post-Off	Net Case Price	Unit Cost	\$/OZ	Suggested Retail Price		
									+20%	+25%	+30%
<b>CALIFORNIA WINE</b>											
<b>Kendall Jackson</b>											
499215	0-81584-45262-1	Chardonnay SS	12 12/750	\$111.00		\$111.00	<b>\$9.25</b>	\$ .36	\$11.59	\$12.29	\$13.19
499075	0-81584-01310-5	Chardonnay VR	12 12/750	\$167.88	(\$33.60)	\$134.28	<b>\$11.19</b>	\$ .55	\$13.99	\$14.89	\$15.99
<b>Meridian</b>											
208075	0-89819-06008-5	Chardonnay	12 12/750	\$100.68	(\$46.20)	\$54.48	<b>\$4.54</b>	\$ .33	\$5.69	\$6.09	\$6.49
<b>Sterling</b>											
969125	0-88692-86023-2	Cab Sauv Vintn	12 12/750	\$156.72	(\$22.32)	\$134.40	<b>\$11.20</b>	\$ .51	\$13.99	\$14.89	\$15.99
969415	0-88692-86405-6	Red Meritage	12 12/750	\$146.64	(\$41.64)	\$105.00	<b>\$8.75</b>	\$ .48	\$10.89	\$11.69	\$12.49
<b>IDAHO WINE</b>											
<b>Ste Chapelle</b>											
498175	0-42188-99951-6	Riesling	12 12/750	\$83.88	(\$21.00)	\$62.88	<b>\$5.24</b>	\$ .27	\$6.59	\$6.99	\$7.49
498177	0-42188-99952-3	Winemaker Ries	1 6/1.5	\$71.34	(\$12.60)	\$58.74	<b>\$58.74</b>	\$ .23	\$73.39	\$78.29	\$83.89
<b>OREGON WINE</b>											
<b>Dear Mom</b>											
156187	8-56716-00711-2	OR Rose	24 24/187	\$67.10	(\$8.45)	\$58.65	<b>\$2.44</b>	\$ .43	\$3.09	\$3.29	\$3.49
156188	8-56716-00709-9	OR White	24 24/187	\$67.10	(\$8.45)	\$58.65	<b>\$2.44</b>	\$ .43	\$3.09	\$3.29	\$3.49
<b>Duck Pond</b>											
291075	7-68154-23157-1	Chardonnay	12 12/750	\$109.08	(\$16.80)	\$92.28	<b>\$7.69</b>	\$ .35	\$9.59	\$10.29	\$10.99
291085	7-68154-23149-6	Pinot Gris	12 12/750	\$134.28	(\$25.20)	\$109.08	<b>\$9.09</b>	\$ .44	\$11.39	\$12.09	\$12.99
291185	7-68154-23154-0	Pinot Noir	12 12/750	\$176.28	(\$29.40)	\$146.88	<b>\$12.24</b>	\$ .57	\$15.29	\$16.29	\$17.49
<b>Eola Hills</b>											
240075	0-91127-88311-9	Chardonnay	12 12/750	\$125.88	(\$16.80)	\$109.08	<b>\$9.09</b>	\$ .41	\$11.39	\$12.09	\$12.99
240235	0-91127-91931-3	Pinot Gris	12 12/750	\$125.88	(\$12.60)	\$113.28	<b>\$9.44</b>	\$ .41	\$11.79	\$12.59	\$13.49
240185	0-91127-88411-6	Pinot Noir	12 12/750	\$193.08	(\$46.20)	\$146.88	<b>\$12.24</b>	\$ .63	\$15.29	\$16.29	\$17.49
240155	0-91127-14701-3	Red	12 12/750	\$193.08	(\$25.20)	\$167.88	<b>\$13.99</b>	\$ .63	\$17.49	\$18.69	\$19.99
<b>Josh Cellars</b>											
503002	0-31259-04695-2	Pinot Noir	12 12/750	\$159.48	(\$6.60)	\$152.88	<b>\$12.74</b>	\$ .52	\$15.89	\$16.99	\$18.19
<b>Primarius</b>											
497505	8-57846-10096-4	Pinot Noir	12 12/750	\$167.88	(\$45.00)	\$122.88	<b>\$10.24</b>	\$ .54	\$12.79	\$13.69	\$14.59
<b>Rainstorm</b>											
753505	8-56778-00300-8	Pinot Noir	12 12/750	\$151.08	(\$8.40)	\$142.68	<b>\$11.89</b>	\$ .49	\$14.89	\$15.89	\$16.99
<b>WASHINGTON WINE</b>											
<b>House Wine</b>											
566000	8-48375-00456-4	Chardonnay	24 24/375	\$117.36	(\$25.20)	\$92.16	<b>\$3.84</b>	\$ .38	\$4.79	\$5.09	\$5.49
566415	1-84745-00001-0	Red Wine	12 12/750	\$109.08	(\$25.20)	\$83.88	<b>\$6.99</b>	\$ .35	\$8.69	\$9.29	\$9.99
566002	8-48375-00464-9	Rose	24 24/375	\$117.36	(\$25.20)	\$92.16	<b>\$3.84</b>	\$ .38	\$4.79	\$5.09	\$5.49
566125	1-84745-00006-5	Steak Cab Sauv	12 12/750	\$109.08	(\$25.20)	\$83.88	<b>\$6.99</b>	\$ .35	\$8.69	\$9.29	\$9.99
<b>Washington Hills</b>											
850125	0-80438-01490-9	Cab Sauv	12 12/750	\$92.28	(\$19.32)	\$72.96	<b>\$6.08</b>	\$ .30	\$7.59	\$8.09	\$8.69
850075	0-80438-01090-1	Chardonnay	12 12/750	\$92.28	(\$19.32)	\$72.96	<b>\$6.08</b>	\$ .30	\$7.59	\$8.09	\$8.69
850065	0-80438-01293-6	Merlot	12 12/750	\$92.28	(\$19.32)	\$72.96	<b>\$6.08</b>	\$ .30	\$7.59	\$8.09	\$8.69
850175	0-80438-00290-6	Riesling	12 12/750	\$92.28	(\$19.32)	\$72.96	<b>\$6.08</b>	\$ .30	\$7.59	\$8.09	\$8.69
<b>SAKE</b>											
<b>Gekkeikan</b>											
204385	7-28817-19912-9	Sake	12 12/750	\$67.08	(\$8.40)	\$58.68	<b>\$4.89</b>	\$ .22	\$6.09	\$6.49	\$6.99
<b>SPARKLING WINE</b>											
<b>Cupcake</b>											
145515	0-81308-00132-6	Prosecco	12 12/750	\$125.88	(\$8.40)	\$117.48	<b>\$9.79</b>	\$ .41	\$12.19	\$13.09	\$13.99

Maletis Beverage - Washington  
Wine  
July-August-September 2017

Item #	U.P.C. Code	Description	Unit Size	Regular		Net Case Price	Unit Cost	Suggested Retail Price			
				Price	Post-Off			\$/OZ	+20%	+25%	+30%
<b>SPARKLING WINE</b>											
<b>Freixenet</b>											
342035	0-33293-00380-9	Extra Dry	12 12/750	\$125.88	(\$16.80)	\$109.08	<b>\$9.09</b>	\$ .41	\$11.39	\$12.09	\$12.99
342075	0-33293-00300-7	Neg Brut	12 12/750	\$125.88	(\$16.80)	\$109.08	<b>\$9.09</b>	\$ .41	\$11.39	\$12.09	\$12.99
342071	0-33293-00311-3	Negra Brut	1 24/187	\$66.96	(\$6.72)	\$60.24	<b>\$60.24</b>	\$ .44	\$75.29	\$80.29	\$86.09
<b>Segura Viudas</b>											
444011	0-33293-68000-0	Brut	1 24/187	\$66.96	(\$5.04)	\$61.92	<b>\$61.92</b>	\$ .44	\$77.39	\$82.59	\$88.49
444015	0-33293-69000-9	Brut Reserve	12 12/750	\$117.48	(\$16.80)	\$100.68	<b>\$8.39</b>	\$ .38	\$10.49	\$11.19	\$11.99
<b>Yellow Tail</b>											
502295	0-31259-03073-9	Bubble Rose	12 12/750	\$92.28	(\$12.60)	\$79.68	<b>\$6.64</b>	\$ .30	\$8.29	\$8.89	\$9.49
502275	0-31259-01476-0	Bubbles	12 12/750	\$92.28	(\$12.60)	\$79.68	<b>\$6.64</b>	\$ .30	\$8.29	\$8.89	\$9.49
<b>FRUIT VARIETAL</b>											
<b>MD 20/20</b>											
156205	0-85904-35440-4	13% Blue Rasp	1 12/750	\$95.88	(\$58.20)	\$37.68	<b>\$37.68</b>	\$ .31	\$47.09	\$50.19	\$53.79
156215	0-85904-45440-1	13% Orange Jub	1 12/750	\$95.88	(\$58.20)	\$37.68	<b>\$37.68</b>	\$ .31	\$47.09	\$50.19	\$53.79
156225	0-85904-12440-3	13% Peach Crm	1 12/750	\$95.88	(\$58.20)	\$37.68	<b>\$37.68</b>	\$ .31	\$47.09	\$50.19	\$53.79
156235	0-85904-95440-6	13% Straw Kiwi	1 12/750	\$95.88	(\$58.20)	\$37.68	<b>\$37.68</b>	\$ .31	\$47.09	\$50.19	\$53.79

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